

## Professional Profile

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Resourceful Environmental Consultant adept at completing tasks efficiently and productively. Skilled in conducting environmental impact assessments, implementing sustainable business practices, and ensuring compliance with environmental regulations. Excel in communication, problem-solving, and project management to deliver results that align with both client expectations and environmental standards.

## Career Summary

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### **Environmental Intern, ScottCawley Ltd**

05/2022-08/2022

#### KEY ACHIEVEMENTS -

- Project Management experience - CMAP
- Ecological Research and Development.
- Environmental consulting.
- Performed detailed bird surveys, contributing to ecological data collection and analysis.
- Conducted comprehensive bat surveys to assess population and habitat conditions.

#### RESPONSIBILITIES

- Using CMAP project management software made i was tasked with allocating project budget towards hours worked by ecologists.
- Undertook Bird survey as part of ecologist team researching breeding behaviour and population.
- Undertook bat survey as part of ecological team, assisted in surveying, documenting and categorising bat types.

### **Samsung brand representative, CPM/Samsung**

2022-2023

#### KEY ACHIEVEMENTS

- Hitting Sales KPIs and demonstrating brand awareness to customers daily.

#### RESPONSIBILITIES

- Sales experience
- Customer Demonstrations on Samsung DA Products In store.
- Provided sales insight to management and colleagues.
- Provided staff training in store to colleagues.
- Communicating with customers daily and taking feedback on Samsung DA Product
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### **Sales support specialist, Exa Infrastructure**

2023 – Present

#### RESPONSIBILITIES -

- New client Onboarding
- Supported sales activities by managing documentation and coordinating communication between departments.
- Client Management.
- Order processing .
- Billing Inquiry Management

- Salesforce CRM Experience.
- SAP Experience- using salesforce and applications to further enhance system data processing.
- Prospect Approval
- Portal User Activation
- Agency Commissions
- Billing, Finance and collections –
- Assist Finance with sales Documentation.

## Education

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**BSc Environmental Management and spatial Planning** Technological University Dublin 2023
  - Projects Included : EIAR, peatland species fieldwork involving species classification, Environmental auditing, Environmental Licensing, Rural Management Planning, Coastal and Marine spatial Management, Environmental economics, Environmental Law and Institutions, Sustainable Resource Management, Climate change - systems and policy
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**Secondary Education,** Catholic University School 2019

## Skills

- **Business:** Customer needs assessment
  - Microsoft office expertise
  - Complaint resolution
  - Performance tracking
  - CRM software proficiency
  - Business development
  - Waste management
  - Ecological risk assessment
  - Environmental compliance
  - EIAR
  - Environmental Impact Assessment
- **Interpersonal:** Communication | Emotional Intelligence | Leadership | Negotiation Skills | Change Management | Situational Leadership | Coaching for Performance | Presentation Skills.

## References

Available on request